

Newsletter



Wonderful to look back, Exciting to look forward

They said it would be exciting, full throttle and probably a little bit scary.

As I look back on five years since deciding to launch Tennial Personnel I can honestly say it's been all of those things, but most of all it has been a genuine life-changing experience.

This anniversary newsletter is a message of thanks to our clients and the people who have supported us over those five years, because needless to say, we wouldn't have made it this far without you.

Starting Tennial Personnel in 2015 gave me the opportunity to create a recruitment agency that drew on my experience of the industry over more than 20 years.

Because for me, successful recruitment comes down to old-fashioned hard work and staying humble, but also letting some of your personality come through because relationship building is vital. Tennial Personnel very much encompasses those values.

Recruiters often say they want to fully understand your business and your skills needs. They will claim they have access to the most skilled candidates and they boast of a bespoke service tailored to your needs.

Any recruiter can say these things, but too often they promise the earth and fail to deliver the end result.

That's why I've always been very clear, open and transparent in what we offer to our clients and candidates. You know where you stand and our service comes with an absolute promise we will do everything we can to deliver for you. As our client testimonials show, our approach works.

When it is your business, with your name above the door, you are personally invested and it only amplifies how proud I am of our team to receive such great client feedback.

I believe running my own business has made me a better recruiter. As someone who now has budgets to balance, staff to support and a brand to build, I understand first-hand the pressures our clients face day-to-day. That informs how we operate as an agency and how we add value to our clients' businesses.

Clients don't want fuss, they don't want empty promises, they just want to work with good people who know how to get the job done. That's what we provide.

I'm lucky to work in a fantastic and supportive business community in Ipswich, Suffolk and Essex. There's some hugely exciting enterprise going on here and I have worked with some very talented people. I feel the future is bright for the area.

So while it's satisfying to look back, my focus is very much on the future, improving our service and supporting even more clients throughout Suffolk, Essex and East Anglia.

For those who already work with us, can I wish you a very successful start to the new decade. And for those who we are yet to meet, feel free to have an informal chat with me any time about how we can help meet your skills needs.

My very best wishes for 2020 and beyond.

Dennis Tennial FIRP CertRP
Managing Director



Putting back into the community

Tennial Personnel is proud to support good causes in the local community. Dennis Tennial has lived in the Ipswich area for 35 years and always said that when Tennial Personnel became established, he would seek to give something back.

Those supported include youth teams at local football clubs **Trimley Red Devils** and **Coplestonians** as well as **Futurestars UK**, the Ipswich-based charity giving schoolchildren in Ghana and Togo access to fully qualified sports coaching. The local **St Elizabeth's Hospice** charity is also supported by Tennial Personnel.

"Backing these community causes has been one of my absolute highlights over the last five years and something we will be continuing through the 2020s," said Dennis.



Ipswich based with a regional outlook

As Tennial Personnel has become more established, its reputation has travelled way beyond its Ipswich base.

Tennial Personnel offers its recruitment services across Suffolk, Essex and the wider East Anglian region. Covering the industrial, engineering, commercial and hospitality sectors of the local economy, Tennial Personnel is set up to cater for clients and candidates in a variety of sectors and locations.

"As Tennial Personnel has grown, so has our team, our client base and the areas we cover," says Dennis.

"As we start the new decade we are looking to continue to grow, so wherever you are based in East Anglia, we are ready to help."



Dont just take our word for it...

"Glowcroft has worked with Tennial for a number of years, and I believe the quality of their customer services is truly rare in the world of professional recruitment and is extremely beneficial in the long-run for us a client. I highly recommend Dennis and his team of professional recruitment consultants."

Cathy May Glowcroft

"I have known Dennis professionally for 15 years and have used Tennial Personnel for all my staffing requirements, both temporary and full time sourcing, since its inception 5 years ago. Tennial provide a professional and attentive service at very competitive rates and I intend to continue to use Tennial for all my staffing requirements into the future."

Neil Stevens Task Force Group

"It is a pleasure working with Tennial Personnel, we have known Dennis for many years, and he has maintained his success in a difficult industry, because he has an amazing affinity with people, he has taken the time to understand our business, and supplies staff with a natural fit. Dennis has also surrounded himself with a strong team, he maintains a consistent high level of service and is responsive to the peaks in our business and continues to meet our demands. The Tennial team are knowledgeable, polite, and helpful, Congratulations to you all on your 5 year anniversary."

Sarah Davis Debach



Tennial Personnel

6 Northgate Street, Ipswich, Suffolk, IP1 3BZ

01473 565 292

www.tennialpersonnel.com



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